



Junior Achievement™
of Eastern North Carolina

PRESIDENT & CEO

JA AREA

JA Eastern North Carolina

LOCATION

4904 Waters Edge Dr.
Suite 155
Raleigh, NC 27606

OUR PURPOSE

To inspire and prepare young people to succeed in a global economy.

OUR FOCUS

Entrepreneurship
Financial Literacy
Work Readiness

HOW TO APPLY

Please send cover letter and resume to presidenthiring@ja.org.

RESUMES ACCEPTED UNTIL
October 26, 2022

encarolina.ja.org

ABOUT JUNIOR ACHIEVEMENT (JA)

Founded in 1919, Junior Achievement (JA) is the nation's largest organization dedicated to inspiring and preparing young people to succeed in a global economy.

Chartered locally in 1975, JA Eastern North Carolina (JAENC) is headquartered in Raleigh, NC. JAENC is devoted to meeting the needs of the communities we serve with a goal of offering an equitable approach to next generation pathways for all students. Our vision and intent is to scale this model to serve all students across our 18 county portfolio.

POSITION PURPOSE

Leads a major Junior Achievement franchised area. Responsible for all planning, finance, fund raising, program, public relations, staff development, and administrative operations.

KEY RESPONSIBILITIES

Strategy and Brand:

- Establishes the vision and future road map for JAENC
- Develops and implements strategic plans that assure the strength and growth of JAENC within the context of the internal and external market forces and regulations
- Advances the mission within the community and serves as a passionate advocate for JAENC. Provides thoughtful stewardship of key stakeholder relationships, including educators, volunteers, and donors
- Promotes the brand and represents JAENC with the public, businesses, government agencies, and community groups to drive the strategy and success of the organization

People and Culture:

- Builds a strong team and develops talent to execute on the JAENC strategic plan
- Manages and motivates team members through coaching, recognition and awards, and managing performance to assure achievement of all goals and objectives
- Oversees people functions including hiring, separation, on-boarding succession, training, compensation and benefits, employee relations, etc.
- Provides thoughtful executive leadership that is inclusive, transparent, and empowering in a manner that supports and guides the organization's mission
- Fosters a culture that encourages collaboration and professional development, rewards innovation and growth, and recognizes positive contributions and accountability

KEY RESPONSIBILITIES (continued)

Operational Excellence:

- Executes relentlessly to align the vision to achieve goals, mitigate risks and ensure long-term strategic success
- Manages implementation of all programs and ensures programs are executed within acceptable standards to grow student impact
- Develops and implements effective fund-raising campaigns and other innovative approaches to raising funds

Finance and Governance:

- Ensures the financial strength of the JAENC operation to support operational and strategic plans and sustain-ability of the organization
- Establishes accurate and timely financial reporting plus analysis of financial information
- Develops a budget and management of financial resources to meet or exceed all objectives
- Assures that JAENC operates in compliance with all requirements of the Junior Achievement Operating Agreement and additional requirements established by the Board of Directors
- Works with the Chairman of the Board of Directors to recruit, orient, and encourage engagement of Board members; manage effective regular meetings with the Board including the development of the agenda and any reports and materials
- Works with the Board of Directors to develop policy and assure proper governance

Other duties as requested by the Board of Directors.

QUALIFICATIONS

- Bachelor's degree or equivalent business experience
- Ten or more years of Senior Leadership experience in related field with successful track record
- Management experience in education or nonprofit organization strongly preferred Excellent
- management, communication, organization and interpersonal skills
- Leads with a strong moral and ethical compass
- Demonstrated experience in fund raising and fostering relationships in the community Experience
- working with a Board of Directors desired
- CFRE certification desired
- Willingness to undergo a reference, credit, and full background check

EQUAL OPPORTUNITY EMPLOYER

JA Eastern North Carolina is an equal opportunity employer that is committed to diversity and inclusion in the workplace. We prohibit discrimination and harassment of any kind based on race, color, sex, religion, sexual orientation, national origin, disability, genetic information, pregnancy, or any other protected characteristic as outlined by federal, state, or local laws.

This policy applies to all employment practices within our organization, including hiring, recruiting, promotion, termination, layoff, recall, leave of absence, compensation, benefits, training, and apprenticeship. Junior Achievement of Eastern North Carolina makes hiring decisions based solely on qualifications, merit, and business needs at the time.

Tomorrow's LEADERS
need role models today.

